# **2020** ANNUAL REPORT

## U\$X FEDERAL CREDIT UNION®

## **CHAIRMAN'S AND PRESIDENT'S REPORT**

The year 2020 has been a year like no other with a pandemic that has impacted all segments of the economy, and each of us personally in one way or another. We realize that our members and our employees all faced challenges during the year and we were focused on providing our services remotely through our on-line banking system, our drive thru access at select branches and in-person services by appointment. Our focus was to operate in an environment that was safe for our members and all of our employees.

Despite these challenges, we closed the books for 2020 with a positive net income. We continue to remain a safe and sound financial cooperative with the security of capital strength.

We realized positive growth in assets and members' deposits of 10.9% and 12.35% respectively.

We anticipated a decrease in loan applications as well as the addition of new members from employer sponsor groups.

Although loan activity declined during the year, we still processed 3,889 new loans for approximately \$42 million dollars. For those members that experienced economic hardship, we processed \$12.2 million in short term loan payment deferrals throughout the year.

Although we were extremely limited with in-person interactions with many of our sponsor groups (SEGs), we were still successful in adding 12 new groups during the year. We anticipate this will improve in the future as we return to some state of normalcy.

Our capital position remains consistently strong at 11.8% which is well above the National Credit Union Administration (NCUA) minimum requirement of 7%. Being well capitalized places us in a position to address any unforeseen economic condition which we may face.

Our U\$X Financial Group is always ready to assist members who seek assistance in retirement planning, wealth management or access to alternative investment products. Don't hesitate to contact Nathan Rodgers, our financial professional, at any of our offices for a no-cost, no-obligation appointment.

Please continue to read our quarterly U\$Xtra newsletters and visit our website for updated articles of interest and special promotions.

The Board of Directors adheres to a collective governance model working closely together with our CEO and members of the executive team to achieve our goals intended to benefit the financial lives of our members.

As we enter 2021, we realize we will continue to face some of the challenges that this pandemic has brought us. We are well positioned to address these challenges and anticipate we will have another successful year.

Our sincere thanks to our dedicated employees for the sacrifices they've made to serve and assist our members during these trying times. Most of all, our sincere thanks to our loyal members for their business and their continued trust and support of the credit union.

Sincerely, John E. Toth, Chairman Mark Volponi, President/CEO

#### SUPERVISORY COMMITTEE REPORT

#### FINANCIAL STATEMENTS

U\$X Federal Credit Union has assets of \$251.9 million and serves over 23,128 members. The credit union has eight offices operating in Pennsylvania and two offices operating in Ohio.

The Supervisory Committee audits many aspects of Credit Union operations to ensure: Accounting reports and records are prepared promptly and accurately, internal controls are in place to monitor activities policies and procedures and operations are in compliance with state and federal regulations.

The Supervisory Committee retains the accounting firm S.R. Snodgrass to perform a complete financial statement audit each year and the accounting firm Cottrill, Arbutina and Associates to perform various internal control tests as well as internal audits.

The National Credit Union Administration (NCUA) also conducts an annual examination of the credit union.

Each of these organizations review our loan portfolio, deposit accounts, credit card portfolio, operations, data processing, as well as policies and procedures in order to ensure that records are correct and that U\$X Federal Credit Union complies with current laws, regulations and accounting standards.

U\$X Federal Credit Union continues to receive positive reports about its effective operations and proactive management executed by volunteers and employees.

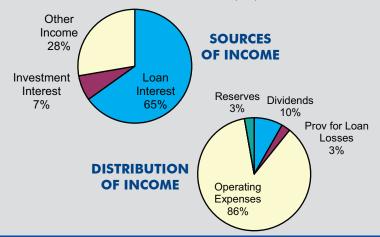
Your Supervisory Committee is pleased to report that the affairs for the Credit Union during 2020 were concluded in accordance with all rules and regulation.

A copy of the audited financial statement is available for review at our administrative office in Cranberry Township, PA.

12/31/20

Richard C. Nichols Supervisory Committee Chairman

, ,	
\$7,650,250	65.1%
842,588	7.2%
3,253,495	27.7%
11,746,333	
963,102	8.2%
303,394	2.6%
10,154,477	86.4%
-	0.0%
325,360	2.8%
11,746,333	
	842,588 3,253,495 11,746,333 963,102 303,394 10,154,477 325,360



	12/31/20	12/31/19
ASSETS		
Loans, net	\$141,528,801	\$162,168,886
Cash & Equivalents	20,715,961	13,244,081
Investments	81,586,196	43,625,311
Other	8,150,085	7,961,040
Total Assets	\$251,981,043	\$226,999,318
LIABILITIES & EQUITY		
Accounts Payable	\$986,805	\$980,999
Certificate Dividends Payable	25,812	35,196
Total Liabilities	1,012,617	1,016,195
Regular Shares	103,476,296	89,141,169
IMMA Shares	48,201,220	42,795,192
Checking Accounts	32,200,488	25,622,245
Certificates	35,795,770	37,328,152
IRA Shares	1,497,438	2,034,790
Total Shares	221,171,212	196,921,548
Members' Equity	29,797,214	29,061,575
Total Liabilities & Equity	\$251,981,043	\$226,999,318
INCOME		
Interest:		
Loans	\$7,650,250	\$8,553,504
Investments	842,588	1,089,461
Total Interest	8,492,838	9,642,965
Non-Interest		
Gain (loss) on Sale of Investment	ts 15,350	45,080
Fees	1,105,620	1,531,405
Miscellaneous	2,132,525	2,257,736
Total Income	11,746,333	13,477,186
EXPENSES		
Dividends:		
Regular Shares	105,629	104,918
IMMA Shares	152,382	380,277
Certificates	703,500	814,470
IRA Shares	1,591	1,732
Total Dividends	963,102	1,301,396
Provision for Loan Losses	303,394	323,231
Operating Expenses	10,154,477	11,426,011
Total Expenses	11,420,973	13,050,638
Income Before Loyalty Dividend and NCUSIF Stabilization Expen	325,360 Ise	426,548
Loyalty Dividend		
Net Income	\$325,360	\$426,548
BOARD OF DIRECTORS John E. Toth, Chairman Richard C. Nichols	SUPERVISORY COM Richard C. Nichols, Chairma Jose A. Quinones	

- Richard C. Nichols Albert J. Flynn, Jr., Vice Chairman Christopher D. Panian Mashawn A. Lorenz, Secretary James D. Settelmaier Thomas M. White, Treasurer Jose A. Quinones - Associate Sachin Patel - Associate
- Richard C. Nichols, Chairman Jose A. Quinones Sachin Patel H2R CPA. - Internal Audit Firm S. R. Snodgrass Certified Public Accountants and Consultants - External Audit Firm

#### MANAGEMENT

Mark A. Volponi, President / CEO Valerie J. Stumpf, Vice President - Operations Timothy C. Wojtaszek, Vice President - Marketing/ Business Development David C. Chapkis, Vice President - Lending

#### **U**\$X FCU PRODUCTS AND SERVICES

#### **MEMBERSHIP**

- Preferred Partner Groups
- Family Memberships
- Once a Member, Always a Member

#### **SAVINGS PRODUCTS**

- Share Savings Accounts
- Christmas Club Accounts
- Youth Club Savings Accounts
- Designated Share Savings Accounts
- Share Certificates
- Insured Money Management Account Deposits insured by the National Credit Union Share Insurance Fund (NCUSIF) up to \$250,000

## TAX ADVANTAGED PRODUCTS

- Individual Retirement Accounts (IRAs)
- Roth IRAs
- Coverdell Educational Savings Accounts Deposits insured by the National Credit Union Share Insurance Fund (NCUSIF) up to \$250,000

## **U**\$X FINANCIAL GROUP

Financial Planning and Retirement Services

## 1-888-219-3159 www.usxfcu.org



#### **CONSUMER LOANS**

- New Vehicle Loans
- Used Vehicle Loans
- Motorcycle Loans
- Boat Loans
- Motor Home Loans
- Signature Loans
- Stock / Share Pledged Loans
- Private Student Loan Program

#### **VISA® PRODUCTS**

- VISA Platinum Credit Card
- VISA Blue Credit Card

#### **REAL ESTATE LOANS**

- Home Equity Loans
- Home Equity Lines-of-Credit
- Mortgages (Terms up to 30 Years)

#### **MEMBER TRANSACTION PRODUCTS**

- Free Online Account Access with NETBRANCH
- Free Electronic BILLPAY
- Free Mobile Banking
- Free Remote Check Deposit
- Free Personal Financial Management Tools
- Free Checking Account / Overdraft Protection
- Free VISA Debit Card
- Free CardTrac
- Member Plus Checking with Interest/Overdraft Protection
- Over 90,000 Free ATM Machines & No Surcharge Networks
- Direct Deposit
- Payroll Deduction
- Toll Free Phone Access
- Wire Transfer Service

## **U**\$X FEDERAL CREDIT UNION LOCATIONS

#### CRANBERRY/ADMINISTRATIVE OFFICES

1293 Freedom Rd PO Box 1728 Cranberry Twp PA 16066 Toll Free Number: 1-888-219-3159 Fax (724) 779-4656 Toll Free Phone Access 1-800-590-0207 NETBRANCH www.usxfcu.org NEW STANTON OFFICE 100 Bair Blvd PO Box 657 New Stanton PA 15672

#### SARVER OFFICE

479 N Pike Rd Sarver PA 16055

#### **MARATHON OFFICE**

539 S Main St Rm 1024 Findlay OH 45840

#### **FINDLAY OFFICE**

1038 Interstate Court Findlay OH 45840

## JEFFERSON OFFICE

575 Coal Valley Rd Jefferson Hills PA 15025

#### **GREENSBURG OFFICE**

55 S. Washington Ave Greensburg PA 15601

MONACA OFFICE 400 Frankfort Rd Monaca PA 15061